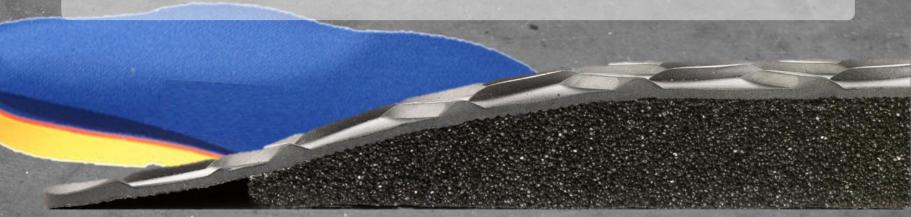
THE TRUTH OF THE MATTER-



For Safety and Performance, Shoes & Insoles Fall Flat

When was the last time you saw football played on plank flooring, basketball on turf or baseball on ice? It sounds absurd, but everyday industrial athletes take to the field with shoes and possibly insoles and then expected to perform their best on hard, slippery and poorly worn surfaces.

There's no question that having the right footwear is important, but no amount of gear can overcome poor or improper field conditions. The surface matters!



ERGONOMIC MATTING & FLOORING - A WHOLISTIC SOLUTION

| GOALS | SHOES & INSOLES | ERGONOMIC FLOORING & MATTING |
|---|--------------------|------------------------------------|
| Anti-Fatigue, sprain, strain and ache reduction | / | 1 |
| Work area identification (Kaizen) | | 1 |
| Addresses both ESD and high voltage concerns | | / |
| Injury reduction <u>when</u> falls occur | | 1 |
| Considers work environment- dry, wet, oily | | / |
| Cleaned as part of existing facility maintenance | | 1 |
| Cost control and life cycle management | | / |
| Easily managed (administrative, inventory, etc.) | | 1 |
| Slip, trip and fall prevention and cost reduction | | √ - |

SLIP, TRIP AND FALL STATS

3rd leading cause of missed work days and 4th leading cause of work related death

\$13.5 billion. The annual national Workers' Comp cost of same level falls (the 2nd most costly among workplace injuries)

\$41,531. The average cost of a slip and fall claim.

\$85,648. The average cost of a head injury claim.

42%. The increase of Workers' Comp costs for slips and falls in the past 11 years.

NATIONAL SAFETY COUNCIL 2012 Edition of Injury Facts